

Practice Interview Questions

It is important to practice answering interview questions before you attend your interview. Below are a range of interview questions that will assist you in preparing for your interview.

Interview questions can be broken up into five main areas:

1. **Introductory:** Ice breaker questions used to settle the nerves of the interviewee. They are still extremely important and must be answered well.
2. **Specialist skills:** Focus on your qualifications and work experience.
3. **Behavioural:** Indicate how you have handled situations in the past which help the interviewer assess how you will handle similar situations in the future.
4. **General questions:** Further probing questions that check you have the required skills to perform the role.
5. **Concluding questions:** Asked before the interview finishes.

Below are example interview questions for each of the five categories.

1. Introductory questions

- What can you tell me about yourself?
- Why have you applied for this job?
- What do you know about our business?
- Why have you chosen this career path?
- Why did you leave your last job?
- How do you feel about this organisation?
- What prompted you to apply for this position?
- Why would you like to work for this business?
- What skills and experience do you bring to this role?

2. Specialist skills questions

You can expect to be asked questions that relate specifically to your course of Acupuncture, Homeopathy, Massage, Allied Health, Musculoskeletal Therapy, Naturopathy or Nutritional Medicine. These questions will focus on your clinical and work experience as part of your studies or other employment.

Some further specialist skills questions could also include:

- What did you enjoy about your course?
- What work experience did you complete as part of your course?
- What did you enjoy about your work experience?
- What did you find challenging about your work experience?
- Have you worked in a similar role previously?



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3. **Behavioural interview questions** – to be answered using the [STAR Method](#).

- Describe a difficult work situation and how you overcame it.
- Give me an example of when you had to think outside the box?
- Tell me about a time you experienced conflict within a team. How did you resolve the conflict to achieve a successful outcome?
- Can you tell me about a successful team of which you have been a member? What did you see as the most outstanding characteristic of that team? How did you contribute to the team?
- Describe a scenario where you have had to use your problem solving skills to address a work situation involving work priorities and deadlines.
- Can you recall a problem you encountered during work experience where your manager was unavailable? How did you handle the situation, and what was the result?
- Describe a time when your workload increased dramatically and how you handled it.
- Describe a time when you tried to persuade another person to do something that they were not very willing to do.
- Tell us about a group activity you have organised. What went well and what went badly? What did you learn from it?
- What was the most difficult customer service situation you ever dealt with? How did you handle the situation?

4. **General questions**

- Where do you see yourself in five years time?
- What would your last employer say you need to improve on?
- What are some of your strengths and weaknesses?
- Access the video to assist you in [defining your strengths and weaknesses](#).
- What skills do you possess that you believe will be a great addition to the company?
- Do you have drivers licence?
- Do you have a blue card?
- What date will you be available to commence work?
- Are you able to travel?
- What do you feel about working in a team environment?
- Why should we hire you?
- What three words would you use to describe yourself?
- What three words colleagues would use to describe you?

5. **Conclusion of interview questions**

Do you have any questions for the panel?

Further examples of questions the interviewee can ask the employer can be located on the Job Search Strategies resource.